

BENEDICT NEGOTIATING SEMINARS

INVESTMENT SCHEDULE*

(ALL FEES ARE IN US CURRENCY AND PAYABLE AT NET 30)

SEMINAR Each seminar fee includes customization process	United States	Canada	United Kingdom, Europe, Latin America, South America	Australia, Far East, Near East, Africa
<i>Real World Negotiating™</i> (3-day) Up to 20 participants	\$11,000 \$10,000 if paid day of seminar	\$12,000 \$11,000 if paid day of seminar (plus GST)	\$13,500 \$12,500 if paid day of seminar	\$16,500 \$15,500 if paid day of seminar
<i>Real World Negotiating™</i> (2-day) Up to 20 participants	\$10,000 \$9000 if paid day of seminar	\$11,000 \$10,000 if paid day of seminar (plus GST)	\$12,500 \$11,500 if paid day of seminar	\$15,500 \$14,500 if paid day of seminar
<i>How To Strategically Prepare For Any Negotiation</i> (1-day) Up to 20 participants	\$5,000 \$4,500 if paid day of seminar	\$5,500 \$5,000 if paid day of seminar (plus GST)	\$5,700 \$5,100 if paid day of seminar	\$6,700 \$6,100 if paid day of seminar
<i>Negotiating With Single and Sole Source Suppliers</i> (2-day) Up to 20 participants	\$10,000 \$9000 if paid day of seminar	\$11,000 \$10,000 if paid day of seminar (plus GST)	\$12,500 \$11,500 if paid day of seminar	\$15,500 \$14,500 if paid day of seminar
<i>How to Stop Back Door Selling</i> (1-day) Up to 40 participants	\$3,960 \$3,560 if paid day of seminar	\$4,160 \$3,760 if paid day of seminar (plus GST)	\$4,360 \$3,590 if paid day of seminar	\$5,400 \$5,000 if paid day of seminar
Additional Participants in the <i>How to Deal With Back Door Selling</i> seminar	\$99/person, \$89/person if paid day of seminar	\$99/person \$89/person if paid day of seminar (plus GST)	\$109/person \$99/person if paid day of seminar	\$135/person \$125/person if paid day of seminar

*Plus Travel Expenses – Including airfare (Coach in US and Canada, Business-Class all other), hotel, meals, ground transportation and all applicable provincial or national taxes.



Benedict Negotiating Seminars Inc.

5717 Bent Grass Drive, Valrico, FL 33596

TOLL-FREE: 1-877-221-2805 PHONE: 813-655-4272 FAX: 813-655-4351

INTERNET: www.bsnegotiation.com E-MAIL: mail@bsnegotiation.com